

# How the Solavei Compensation Plan Works



We believe in the power of sharing, and we reward people when they share Solavei with others! The Solavei Compensation Plan offers two ways to earn income when you share Solavei with the people you know.

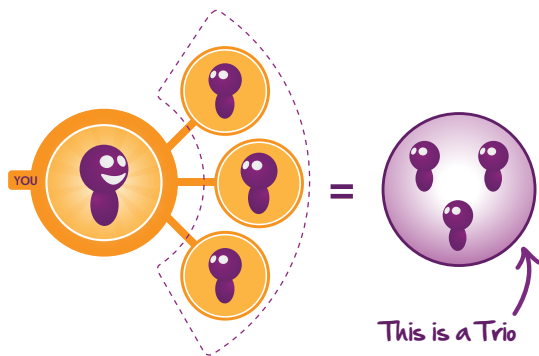
## Some terms you should know...

### Qualified Member

A Solavei Member becomes qualified **15 days after activating** Solavei Mobile Service and must continue paying each month to remain qualified.

### Trio

A **Trio** is made up of 3 **Qualified Members** in your **Network** at the same level. **Simply divide by 3!**



### Personal Connection 1 (PC1)

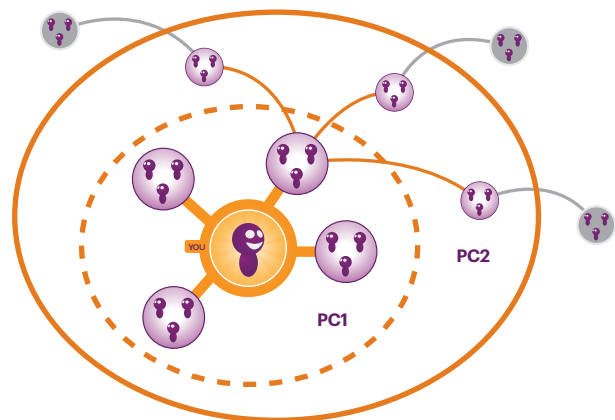
A **PC1** is someone you directly enroll.

### Personal Connection 2 (PC2)

A **PC2** is someone your **PC1** enrolls.

### Network

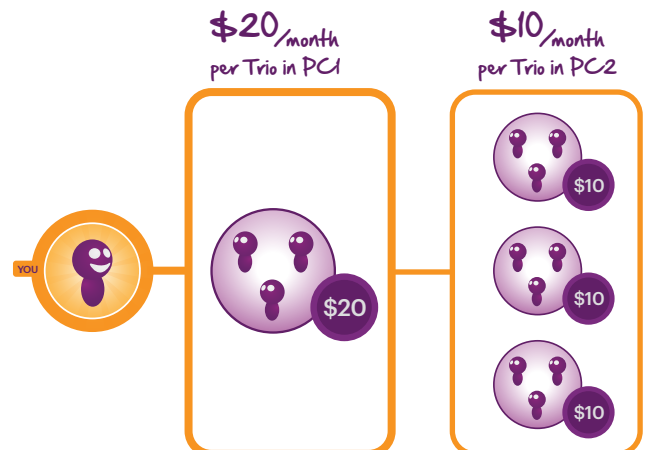
Your **Network** is made up of your **PC1, PC2** and every one else they enroll.



## There are 2 ways to get paid:

### 1 Trio Pay

You will earn **\$20/month** for each Trio in your **PC1 Level** and once you achieve your first PC1 Trio, you'll earn **\$10/month** for each Trio in your **PC2 Level**.



## 2 Path Pay

As your entire **Network** of **Trios** continues to grow, you **advance in rank**. Advancing in rank earns you increased monthly **Path Pay** in addition to your Trio Pay.

### Your Path to Becoming a Thousandaire

Rank	Monthly Path Pay	PC1 Trios	PC1+PC2 Trios
Social Partner	\$ 250	4	10
Social Thousandaire	\$ 1,000	5	18

### Your Path to Becoming a Solavei Leader

Rank	Monthly Path Pay	PC1 Trios	PC1+PC2 Trios	Network Trios	Max Number of Trios per PC1
Social Connector	\$ 2,500	6	25	500	200
Social Networker	\$ 5,000	8	30	1,500	600
Social Director	\$ 10,000	10	35	3,000	1,200
Social Executive	\$ 20,000	12	40	6,000	2,400



#### 40% Rule

No more than **40%** of the total network Trios **required to advance to the next rank** can come from a **single PC1 member**.

Total qualified members under each PC1 connection and divide by 3, then the 40% rule is applied to those connections.

This rule applies to reach **Social Connector** rank and above.



### Social Commerce Advisory Committee

Members who reach the rank of Social Connector and above will have the opportunity to shape the future of social commerce by serving on the Social Commerce Advisory Committee. Go to [www.solavei.com/SCAC](http://www.solavei.com/SCAC) to learn more.

[solavei.com](http://solavei.com)

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